



Metalloid at 269.503.7300

R09-1 Confirmation of D&D Requirements FORGING LUBRICANT SURVEY

Company _____ Date: _____ Sales Rep: _____

Address _____ City: _____ State: _____ Zip: _____

Contact: _____ Title: _____

Phone _____ Fax: _____ E-mail: _____ Cell: _____

Market: Automotive Agriculture Aerospace Truck Other: _____

TYPE OF LUBRICANT CURRENTLY USED

- Product Type: Synthetic Acid Emulsion Water/Graphite Oil/Graphite Other _____
- Manufacturer of Current Lubricant: _____
- Problems/Issues with current lubricant: _____

- Usage Per Month: _____ Drums/Month _____ Pails/Month _____ Tanker/Month
- Price of Current Product: \$ _____ / _____
- Does desire same type of product he is now using? Yes No
- If No, What does customer want? _____

CURRENT USE CONDITIONS

- Alloys Forged: Aluminum Steel Copper Brass. Titanium Nickel Other: _____
- Forging Processes: Hot Warm Cold Powder Metal Aluminum Other _____
- Equipment: Mechanical Press Hammer Screw Press Hydraulic Press Upsetter Ring Roller
- Temperature: Die: _____°C _____°F Billet: _____°C _____°F
- Lubricant Application (Die Lubricant) Auto Spray Swab Hand Spray Flood
- Lubricant Application (Billet Coating) Dip Spray Electrostatic
- Volume & Packaging: _____

- Comments: _____

SALES ANALYSIS

What must we do to acquire this business? _____

Sample Requested: Product: _____ Size: _____ Requested Submitted: Yes Date: _____ No

FOR METALLOID USE			
Sample Sent: <input type="checkbox"/> Yes	Product: _____	Size: _____	By: _____ Date: _____
Comments: _____ _____			