



| Date:                                  | Distributor:   | Sales Rep:                   |             | Date Required:   |             |
|--|--|------------------------------|-------------|------------------|-------------|
| Account Name:                          |  |                              |             |                  |             |
|  |  | Ship To: Sales Rep:          | Account:    | Pick-Up:         |             |
|  |  | Shipping UPS:                | UPS#        | Other:           | Overnight*  |
|  |  | Trial Performance/ Test Yes: | PO#         |                  |             |
|  |  | Pricing** Request Pails:     | Drums:      | Totes:           |             |
| Fax:E-Mail:                            |  | Literature Request MSDS:     | TDS:        | Other:           |             |
| D. L. (N                               | 0 10   |                              |             |                  |             |
| Product Name                           | Sample Size  | Quantity                     | Sales Rep.  | Larger Quantitie | s Approvais |
|  |  | <del> </del>                 |             | ales Manager     |             |
|  |  | +                            | President / | 2                |             |
|  |  |                              |             |                  |             |
| Trial Information: Was Trial Successfu |  | No:                          |             |                  |             |
| Product Failure? Ex                    | aplain Why.  |                              |             |                  |             |
|  |  |                              |             |                  |             |
|  |  |                              |             |                  |             |
|  | ght charges unless otherwise approved by on for billing on successful trials | Metalloid                    |             |                  |             |